Before Starting the Special CoC Application

You must submit both of the following parts in order for us to consider your Special NOFO Consolidated Application complete:
1. the CoC Application, and
2. the CoC Priority Listing.

The CoC Special NOFO page provides HUD-approved resources to assist you in completing the Special NOFO CoC Application, including:

- Special Notice of Funding Opportunity to Address Unsheltered and Rural Homelessness
- 24 CFR part 578
- Special NOFO CoC Application Navigational Guide
- Section 3 Resources
- Frequently Asked Questions

As the Collaborative Applicant, you are responsible for reviewing the following:
1. The Special Notice of Funding Opportunity (Special NOFO) for specific application and program requirements.
2. The Special NOFO Continuum of Care (CoC) Application Detailed Instructions for Collaborative Applicants which provide additional information and guidance for completing the application.
3. All information provided to ensure it is correct and current.
4. Responses provided by project applicants in their Project Applications.
5. The application to ensure all documentation, including attachment are provided.

CoC Approval is Required before You Submit Your CoC's Special NOFO CoC Consolidated Application
- 24 CFR 578.9 requires you to compile and submit the Special NOFO CoC Consolidated Application on behalf of your CoC.
- 24 CFR 578.9(b) requires you to obtain approval from your CoC before you submit the Consolidated Application into e-snaps.

Answering Multi-Part Narrative Questions
Many questions require you to address multiple elements in a single text box. Number your responses to correspond with multi-element questions using the same numbers in the question. This will help you organize your responses to ensure they are complete and help us to review and score your responses.

Attachments
Questions requiring attachments to receive points state, "You must upload the [Specific Attachment Name] attachment to the 4A. Attachments Screen." Only upload documents responsive to the questions posed–including other material slows down the review process, which ultimately slows down the funding process. Include a cover page with the attachment name.
- Attachments must match the questions they are associated with–if we do not award points for evidence you upload and associate with the wrong question, this is not a valid reason for you to appeal HUD's funding determination.
- We must be able to read the date and time on attachments requiring system-generated dates and times, (e.g., a screenshot displaying the time and date of the public posting using your desktop calendar; screenshot of a webpage that indicates date and time).

1A. Continuum of Care (CoC) Identification

The CoC Special NOFO page provides HUD-approved resources to assist you in completing the Special NOFO CoC Application, including:

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1A-1. CoC Name and Number: SC-500 - Charleston/Low Country CoC

1A-2. Collaborative Applicant Name: One-Eighty Place

1A-3. CoC Designation: CA

1A-4. HMIS Lead: One-Eighty Place

1A-5.	New Projects	
	Complete the chart below by indicating which funding opportunity(ies) your CoC applying for projects under. A CoC may apply for funding under both set asides; however, projects funded through the rural set aside may only be used in rural areas, as defined in the Special NOFO.	
1.	Unsheltered Homelessness Set Aside	Yes
2.	Rural Homelessness Set Aside	Yes

1B. Project Capacity, Review, and Ranking–Local Competition

The CoC Special NOFO page provides HUD-approved resources to assist you in completing the Special NOFO CoC Application, including:

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1B-1.	Web Posting of Your CoC Local Competition Deadline–Advance Public Notice. (All Applicants)	
	Special NOFO Section VII.B.1.b.	
	You must upload the Local Competition Deadline attachment to the 4A. Attachments Screen.	
	Enter the date your CoC published the deadline for project application submission for your CoC's local competition.	08/15/2022

1B-2.	Project Review and Ranking Process Your CoC Used in Its Local Competition. (All Applicants)	
	Special NOFO Section VII.B.1.a.	
	You must upload the Local Competition Scoring Tool attachment to the 4A. Attachments Screen.	
	Select yes or no in the chart below to indicate how your CoC ranked and selected new project applications during your CoC's local competition:	
1.	Established total points available for each project application type.	Yes
2.	At least 33 percent of the total points were based on objective criteria for the project application (e.g., cost effectiveness, timely draws, utilization rate, match, leverage), performance data, type of population served (e.g., DV, youth, Veterans, chronic homelessness), or type of housing proposed (e.g., PSH, RRH).	Yes
3.	At least 20 percent of the total points were based on system performance criteria for the project application (e.g., exits to permanent housing destinations, retention of permanent housing, length of time homeless, returns to homelessness).	Yes

1B-3.	Projects Rejected/Reduced–Notification Outside of e-snaps. (All Applicants)	
	Special NOFO Section VII.B.1.b.	
	You must upload the Notification of Projects Rejected-Reduced attachment to the 4A. Attachments Screen.	
1.	Did your CoC reject or reduce any project application(s)?	Yes
2.	Did your CoC inform the applicants why their projects were rejected or reduced?	Yes
3.	If you selected yes, for element 1 of this question, enter the date your CoC notified applicants that their project applications were being rejected or reduced, in writing, outside of e-snaps. If you notified applicants on various dates, list the latest date of any notification. For example, if you notified applicants on 6/26/22, 6/27/22, and 6/28/22, then you must enter 6/28/22.	09/23/2022

1B-3a.	Projects Accepted–Notification Outside of e-snaps. (All Applicants)	
	Special NOFO Section VII.B.1.b.	
	You must upload the Notification of Projects Accepted attachment to the 4A. Attachments Screen.	
	Enter the date your CoC notified project applicants that their project applications were accepted and ranked on the New Priority Listings in writing, outside of e-snaps. If you notified applicants on various dates, list the latest date of any notification. For example, if you notified applicants on 6/26/22, 6/27/22, and 6/28/22, then you must enter 6/28/22.	09/23/2022

1B-4.	Web Posting of the CoC-Approved Special NOFO CoC Consolidated Application. (All Applicants)	
	Special NOFO Section VII.B.1.b.	
	You must upload the Web Posting–Special NOFO CoC Consolidated Application attachment to the 4A. Attachments Screen.	
	Enter the date your CoC posted its Special NOFO CoC Consolidated Application on the CoC's website or affiliate's website–which included: 1. the CoC Application, and 2. Priority Listings.	10/17/2022

2A. System Performance

The CoC Special NOFO page provides HUD-approved resources to assist you in completing the Special NOFO CoC Application, including:

- Special Notice of Funding Opportunity to Address Unsheltered and Rural Homelessness
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2A-1.	**Reduction in the Number of First Time Homeless–Risk Factors.**	
	Special NOFO Section VII.B.2.b.	

	Describe in the field below:
1.	**how your CoC determined which risk factors your CoC uses to identify persons becoming homeless for the first time;**
2.	**how your CoC addresses individuals and families at risk of becoming homeless; and**
3.	**provide the name of the organization or position title that is responsible for overseeing your CoC's strategy to reduce the number of individuals and families experiencing homelessness for the first time or to end homelessness for individuals and families.**

(limit 2,500 characters)

1) The CoC analyzes HMIS to identify specific factors that contributed to households experiencing homelessness for the first time including the Covid-19 pandemic, racial discrimination, loss or decrease in income, criminal justice involvement, health issues, poor rental histories, evictions, and/or inability to access mainstream benefits. 2) Strategies the CoC is implementing to reduce the number of individuals and families becoming homeless include partnering with municipalities to target ERAP funds to those at-risk and who have previous experiences with homelessness; utilizing expanded EFSP funds through ARPA to target those at-risk of homelessness; reviewing data disaggregated by race/ethnicity; additional training for access point, CES, and provider staff in diversion techniques; connections to pro bono legal services; working with local police departments, the Criminal Justice Coordinating Council, and Department of Social Services on proper discharge planning for those exiting jails, prisons or foster care; and expanding Housing Court for those facing eviction. The CoC Lead Agency recently received funding from HUD's new demonstration program, the Eviction Protection Grant Program which includes a comprehensive outreach strategy to reach those who are least likely to seek assistance, including communities of color and to do upstream prevention work such as expanding housing court to more municipalities in the CoC. 3) One80 Place, the CoC Lead, is responsible for overseeing this strategy.

2A-2.	**Length of Time Homeless–Strategy to Reduce. (All Applicants)**	
	Special NOFO Section VII.B.2.c.	

Describe in the field below:

1.	your CoC's strategy to reduce the length of time individuals and persons in families remain homeless;
2.	how your CoC identifies and houses individuals and persons in families with the longest lengths of time homeless; and
3.	provide the name of the organization or position title that is responsible for overseeing your CoC's strategy to reduce the length of time individuals and families remain homeless.

(limit 2,500 characters)

1) To reduce length-of-time homeless the CoC prioritizes the most vulnerable with longest lengths-of-time homeless for all housing interventions; reviews disaggregated race/ethnicity data to determine if disparities in outcomes exist; ensures providers are correctly utilizing low-barrier, housing first approaches; trains providers in the community on the benefits of shared housing and trains providers on diversion techniques and how to have housing problem-solving conversations. The CoC successfully advocated for HOME recipients to use funds for TBRA; prioritizes RRH over HP in ESG and in reallocated ESG CV funds; utilized Emergency Housing Vouchers to move-on PSH participants as well as target families, particularly larger families, in need of long-term subsidies; has provided support letters to three PHAs to request stability vouchers; and has received commitment letters from these PHAs to prioritize stability vouchers for those experiencing homelessness. 2) The CoC has adopted the order of priority in HUD Notice CPD 16-11. Through CE access points and HMIS, those with the longest length-of-time homeless are identified and prioritized for housing. To house people as quickly as possible, the CoC requires agencies to begin collecting documentation and uploading it to HMIS once a family or individual has been identified so that when a unit is available, move-in can happen as quickly as possible. To overcome housing barriers, CoC providers are using all landlord incentives made available through ESG CV funding and is working with local municipalities to target ARPA funds to continue supporting this once CV funds are expended. The CoC Lead conducted a landlord study and is participating in HUD TA to streamline services for landlords and develop a centralized housing access program. The CoC Lead is developing a 70 unit affordable housing development for those below 50% AMI and who have experienced homelessness; the CoC is working with local municipalities to advocate that funds from an affordable housing bond referendum be awarded to projects that target those below 50% AMI. 3) The CoC Lead Agency, One80 Place, is responsible for overseeing this strategy.

2A-3.	Successful Permanent Housing Placement or Retention. (All Applicants)	
	Special NOFO Section VII.B.2.d.	

	Describe in the field below how your CoC will increase the rate that individuals and persons in families residing in:
1.	emergency shelter, safe havens, transitional housing, and rapid rehousing exit to permanent housing destinations; and
2.	permanent housing projects retain their permanent housing or exit to permanent housing destinations.

(limit 2,500 characters)

1) The CoC requires CoC-funded providers to use a Housing First approach and utilizes its prioritization process to quickly connect those with significant housing barriers and longest lengths of time homeless to the most appropriate housing intervention. The CoC works with providers to ensure outreach efforts and temporary housing are low-barrier and housing-focused. The CoC provides training in diversion, housing problem solving, shared housing and landlord engagement. The CoC also utilizes landlord incentives. The CoC hosts trainings on accessing benefits and providers offer housing-focused case management, benefits navigation, and civil legal services to connect clients to mainstream benefits. The CoC partners with supported employment organizations and employers to connect clients to training programs, employment opportunities, and work supports needed to maintain housing. CoC staff and the Landlord Engagement Committee is participating in HUD TA to establish a centralized housing access program in the CoC. 2) Strategies to increase exit to and retention in permanent housing include effectively using coordinated entry and prioritization to serve the most vulnerable in PSH; utilizing Emergency Housing Vouchers, Stability Vouchers and other voucher programs to house those experiencing homelessness or move-on those in PSH who no longer need intensive supports; increasing provision of supports in housing by providing health navigation services; working with ESG and ERAP recipients to target prevention funds to households with previous experiences of homelessness; providing landlord engagement training to providers; utilizing landlord incentives; connecting clients to mainstream benefits and free legal services; connecting clients to training opportunities and supported employment; and connecting participants to Homeless or Housing Court.

2A-4.	Returns to Homelessness–CoC's Strategy to Reduce Rate. (All Applicants)	
	Special NOFO Section VII.B.2.e.	

	Describe in the field below:
1.	how your CoC identifies individuals and families who return to homelessness;
2.	your CoC's strategy to reduce the rate of additional returns to homelessness; and
3.	provide the name of the organization or position title that is responsible for overseeing your CoC's strategy to reduce the rate individuals and persons in families return to homelessness.

(limit 2,500 characters)

1) The CoC uses HMIS and CES access points to identify returning households. HMIS and case conferencing are used to identify common factors among those returning such as loss of or reduction in income; onset or reoccurrence of physical or mental illness; relapse; criminal justice system involvement; or eviction or other landlord disagreements. 2) Strategies to reduce the rate of returns to homelessness include utilizing the CoC's assessment tool and the prioritization process to determine the most appropriate housing intervention initially; utilizing homeless prevention resources and targeting these resources to those with prior experiences of homelessness; pro bono legal services for landlord-client mediation and assistance obtaining benefits; use of Thrive Hub to connect clients to other cash and noncash benefits; connecting clients to Housing Court expanded through the Eviction Protection Program to provide more access to attorneys for tenants, especially families, facing eviction; expanding the SOAR program to additional providers; expanding landlord recruitment and engagement efforts, including the use of landlord incentives and establishing a centralized housing access program; increasing provision of supports in housing by providing health navigation services; diversion and housing problem-solving trainings for provider staff; and connections to job training, employment opportunities and work supports. 3) One80 Place, the CoC Lead agency, is responsible for this strategy.

2A-5.	Increasing Employment Cash Income–Strategy. (All Applicants)	
	Special NOFO Section VII.B.2.f.	

	Describe in the field below:
1.	the strategy your CoC has implemented to increase employment cash sources;
2.	how your CoC works with mainstream employment organizations to help individuals and families increase their cash income; and
3.	provide the organization name or position title that is responsible for overseeing your CoC's strategy to increase income from employment.

(limit 2,500 characters)

1) The CoC's strategy to increase employment cash resources includes traditional methods through mainstream providers such as Goodwill Industries, Vocational Rehabilitation, and local workforce departments. Other strategies include implementation of condensed job training courses geared towards those experiencing homelessness allowing them to quickly increase skills and re-enter the workforce; job search assistance and placement with a network of employers; and job coaching once individuals are employed. Technical colleges throughout South Carolina offer tuition free courses in a variety of industries that support local economies. The CoC disseminated this information to providers. Topics for an upcoming CoC training includes connecting individuals to mainstream organizations and alternative employment opportunities such as Uber, Doordash, etc. 2) The CoC facilitates collaboration and communication between mainstream employment organizations and CoC providers through one-on-one meetings, advocacy efforts, presentations/roundtables at CoC general membership meetings and participation in job fairs hosted by employment organizations. 3) The CoC Lead agency, One80 Place, is responsible for this strategy.

2A-5a.	Increasing Non-employment Cash Income–Strategy. (All Applicants)	
	Special NOFO Section VII.B.2.f.	

	Describe in the field below:
1.	the strategy your CoC has implemented to increase non-employment cash income;
2.	your CoC's strategy to increase access to non-employment cash sources; and
3.	provide the organization name or position title that is responsible for overseeing your CoC's strategy to increase non-employment cash income.

(limit 2,500 characters)

1) Strategies to increase non-employment cash resources include utilizing the SOAR process; utilization of Thrive Hub which provides an easy-to-use single application for a wide array of cash and non-cash benefits including TANF; pro bono legal services through twice weekly legal walk-in clinics onsite at the CoC's largest shelter provider and legal representation to assist individuals, including veterans, with obtaining benefits. 2) Strategies to increase access to non-employment cash sources includes expanding SOAR to additional providers in the CoC, utilizing outreach staff to complete Thrive Hub applications and connect clients to pro bono legal services and conducting Thrive Hub training for providers who may not primarily serve, but do encounter, homeless individuals. 3) One80 Place, the CoC Lead agency, is responsible for this strategy.

2B. Coordination and Engagement–Inclusive Structure and Participation

The CoC Special NOFO page provides HUD-approved resources to assist you in completing the Special NOFO CoC Application, including:

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2B-1.	Inclusive Structure and Participation–Participation in Coordinated Entry. (All Applicants)	
	Special NOFO Sections VII.B.3.a.(1)	

	In the chart below for the period from May 1, 2021 to April 30, 2022:
1.	select yes or no in the chart below if the entity listed participates in CoC meetings, voted–including selecting CoC Board members, and participated in your CoC's coordinated entry system; or
2.	select Nonexistent if the organization does not exist in your CoC's geographic area:

	Organization/Person	Participated in CoC Meetings	Voted, Including Electing of CoC Board Members	Participated in CoC's Coordinated Entry System
1.	Affordable Housing Developer(s)	Yes	Yes	Yes
2.	Agencies serving survivors of human trafficking	Yes	No	Yes
3.	CDBG/HOME/ESG Entitlement Jurisdiction	Yes	Yes	Yes
4.	CoC-Funded Victim Service Providers	Nonexistent	No	No
5.	CoC-Funded Youth Homeless Organizations	Nonexistent	No	No
6.	Disability Advocates	Yes	Yes	Yes
7.	Disability Service Organizations	Yes	Yes	Yes
8.	Domestic Violence Advocates	Yes	Yes	Yes
9.	EMS/Crisis Response Team(s)	Yes	Yes	Yes
10.	Homeless or Formerly Homeless Persons	Yes	Yes	Yes
11.	Hospital(s)	Yes	Yes	Yes
12.	Indian Tribes and Tribally Designated Housing Entities (TDHEs) (Tribal Organizations)	Nonexistent	No	No
13.	Law Enforcement	Yes	Yes	Yes
14.	Lesbian, Gay, Bisexual, Transgender, Queer (LGBTQ+) Advocates	Yes	Yes	Yes
15.	LGBTQ+ Service Organizations	Yes	Yes	Yes
16.	Local Government Staff/Officials	Yes	Yes	Yes
17.	Local Jail(s)	Yes	No	Yes
18.	Mental Health Service Organizations	Yes	Yes	Yes
19.	Mental Illness Advocates	Yes	Yes	Yes

20.	Non-CoC Funded Youth Homeless Organizations	Yes	Yes	Yes
21.	Non-CoC-Funded Victim Service Providers	Yes	Yes	Yes
22.	Organizations led by and serving Black, Brown, Indigenous and other People of Color	Yes	Yes	Yes
23.	Organizations led by and serving LGBTQ+ persons	Yes	Yes	Yes
24.	Organizations led by and serving people with disabilities	Yes	Yes	Yes
25.	Other homeless subpopulation advocates	Yes	Yes	Yes
26.	Public Housing Authorities	Yes	No	Yes
27.	School Administrators/Homeless Liaisons	Yes	Yes	Yes
28.	Street Outreach Team(s)	Yes	Yes	Yes
29.	Substance Abuse Advocates	Yes	Yes	Yes
30.	Substance Abuse Service Organizations	Yes	Yes	Yes
31.	Youth Advocates	Yes	Yes	Yes
32.	Youth Service Providers	Yes	Yes	Yes
	Other:(limit 50 characters)			
33.				
34.				

By selecting "other" you must identify what "other" is.

2B-2.	Open Invitation for New Members. (All Applicants)	
	Special NOFO Section VII.B.3.a.(2), V.B.3.g.	

	Describe in the field below how your CoC:
1.	communicated the invitation process annually to solicit new members to join the CoC;
2.	ensured effective communication with individuals with disabilities, including the availability of accessible electronic formats;
3.	conducted outreach to ensure persons experiencing homelessness or formerly homeless persons are encouraged to join your CoC; and
4.	invited organizations serving culturally specific communities experiencing homelessness in the geographic area to address equity (e.g., Black, Latino, Indigenous, other People of Color, persons with disabilities).

(limit 2,500 characters)

1) The invitation process is communicated quarterly prior to quarterly general membership meetings and is always available on the CoC's website. Meetings are open to anyone, and membership is free; meeting dates, locations and agendas are advertised via email distribution lists, sent to city/county staff who distribute to their contacts, and available on the CoC's website. CoC members are asked to invite those whom they serve to participate in general membership meetings. Specific organizations or people engaged in preventing or ending homelessness but not participating in the CoC are prioritized by the Membership Committee and CoC staff. Staff/ committee members contact and meet with these agencies (Zoom or in-person), provide information on the CoC, and invite them to participate. Utilizing Zoom for CoC meetings has increased participation; the CoC will continue to offer Zoom as an option to attend meetings. 2) The CoC makes all meeting materials available on its website, which was recently re-designed with accessibility in mind. All meeting documents are available as Word documents or PDFs. 3) The CoC incorporates the invitation process into outreach; outreach workers share meeting information during outreach in an effort to engage those currently experiencing unsheltered homelessness in CoC decision-making. The CoC Program Director asks service providers to identify individuals who may want to participate. With permission, the CoC Director then reaches out to those individuals directly and asks for their participation in specific activities such as attending general membership meetings, joining the Governing Council, participation on various committees, including the Lived Expertise Workgroup. 4) Through its race equity work, the CoC identified and engaged organizations led by people of color in the community and specifically asked for their participation, input, and ideas to increase participation from BIPOC-led and BIPOC-serving organizations. To address the needs of those experiencing homelessness who have disabilities, the CoC identified and, through one-on-one meetings, invited organizations led by people with disabilities and who serve people with disabilities serve on the CoC Governing Council, committees and workgroups.

2B-3.	CoC's Strategy to Solicit/Consider Opinions on Preventing and Ending Homelessness. (All Applicants)	
	Special NOFO Section VII.B.3.a.(3)	

	Describe in the field below how your CoC:
1.	solicited and considered opinions from a broad array of organizations and individuals that have knowledge of homelessness or an interest in preventing and ending homelessness;
2.	communicated information during public meetings or other forums your CoC uses to solicit public information; and
3.	took into consideration information gathered in public meetings or forums to address improvements or new approaches to preventing and ending homelessness.

(limit 2,500 characters)

1) To ensure a broad range of involvement from those interested in preventing and ending homelessness, the CoC has intentionally recruited Governing Council members and general members throughout the geography, including BIPOC, youth, DV and LGBTQ+- serving organizations. Over the past two years, a targeted effort has been made to recruit members from rural parts of the CoC's geography, those with more recent lived expertise of homelessness, people of color, and organizations led by people of color. The CoC also requests stakeholder input through email distribution lists, at a wide range of community meetings and advertises all opportunities to provide input and be involved with the CoC on its website. 2) CoC staff and committee chairs (committees are comprised of Governing Council members and general members) are responsible for sharing data, specific initiatives of the CoC, funding availability and availability of services at both CoC and non-CoC-led community meetings, workshops, and forums. Information is provided verbally, in writing and is always available on the CoC's website. 3) Information gathered in meetings is reviewed by CoC staff, researched further, if necessary, and compiled; all this information is shared with the Governing Council. The Governing Council reviews this information and either acts on it or sends it to a committee for further development, including whether new policies or practices are necessary or if adjustments to existing policies or practices need to be made or if new approaches need to be implemented.

2B-4.	Public Notification for Proposals from Organizations Not Previously Funded. (All Applicants)	
	Special NOFO Section VII.B.3.a.(4)	

	Describe in the field below how your CoC notified the public:
1.	that your CoC's local competition was open and accepting project applications;
2.	that your CoC will consider project applications from organizations that have not previously received CoC Program funding;
3.	about how project applicants must submit their project applications;
4.	about how your CoC would determine which project applications it would submit to HUD for funding; and
5.	how your CoC effectively communicated with individuals with disabilities, including making information accessible in electronic formats.

(limit 2,500 characters)

1) All information relating to the 2022 Special NOFO was published on the CoC's website, sent to the CoC's email distribution list, announced at all community meetings of safety net providers and distributed by local municipalities' community development departments to their email lists. 2) The CoC's website and local competition materials explicitly state that the CoC encourages applications from organizations who have not received CoC funding. Additional resources provided to potential new applicants include a New Project Orientation, Esnaps Tools for new projects, and one-on-one meetings with CoC staff as necessary. CoC staff also provide technical assistance. 3) The CoC issued its local RFP on August 15th, which was posted on social media and published on the CoC website. Notification that the RFP is posted is also sent to partners like city and county staff and United Way who share it via their email lists. The local RFP included funding amounts available, an explanation of the application process, including how applications must be submitted to the CoC, local due dates for the Esnaps application and supplemental material, and an overview and timeline of the entire competition. 3) The local RFP explained that all project applications must be reviewed and ranked and accepted or rejected by the CoC's Project Review and Selection Committee. The CoC distributed and published its Rating and Ranking Tool, including threshold and scoring criteria for new projects on the CoC website on August 15, 2022. 4) All materials were posted to the CoC in accessible formats such as Word and PDF. The CoC's website was recently redesigned with accessibility in mind.

2C. Coordination / Engagement–with Federal, State, Local, Private, and Other Organizations

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2C-1.	Coordination with Federal, State, Local, Private, and Other Organizations. (All Applicants)	
	Special NOFO Section VII.B.3.b.	

	In the chart below:
1.	select yes or no for entities listed that are included in your CoC's coordination, planning, and operations of projects that serve individuals, families, unaccompanied youth, persons who are fleeing domestic violence who are experiencing homelessness, or those at risk of homelessness; or
2.	select Nonexistent if the organization does not exist within your CoC's geographic area.

	Entities or Organizations Your CoC Coordinates with for Planning or Operations of Projects	Coordinates with Planning or Operations of Projects
1.	Funding Collaboratives	Nonexistent
2.	Head Start Program	Yes
3.	Housing and services programs funded through Local Government	Yes
4.	Housing and services programs funded through other Federal Resources (non-CoC)	Yes
5.	Housing and services programs funded through private entities, including Foundations	Yes
6.	Housing and services programs funded through State Government	Yes
7.	Housing and services programs funded through U.S. Department of Health and Human Services (HHS)	Yes
8.	Housing and services programs funded through U.S. Department of Justice (DOJ)	Yes
9.	Housing Opportunities for Persons with AIDS (HOPWA)	Yes
10.	Indian Tribes and Tribally Designated Housing Entities (TDHEs) (Tribal Organizations)	Nonexistent
11.	Organizations led by and serving Black, Brown, Indigenous and other People of Color	Yes
12.	Organizations led by and serving LGBTQ+ persons	Yes
13.	Organizations led by and serving people with disabilities	Yes
14.	Private Foundations	Yes
15.	Public Housing Authorities	Yes
16.	Runaway and Homeless Youth (RHY)	Yes
17.	Temporary Assistance for Needy Families (TANF)	Yes
	Other:(limit 50 characters)	
18.		

2C-2.	CoC Consultation with ESG Program Recipients. (All Applicants)	
	Special NOFO Section VII.B.3.b.	

	Describe in the field below how your CoC:
1.	consulted with ESG Program recipients in planning and allocating ESG funds;
2.	participated in evaluating and reporting performance of ESG Program recipients and subrecipients;
3.	provided Point-in-Time (PIT) count and Housing Inventory Count (HIC) data to the Consolidated Plan jurisdictions within its geographic area; and
4.	provided information to Consolidated Plan Jurisdictions to address homelessness within your CoC's geographic area so it could be addressed in Consolidated Plan update.

(limit 2,500 characters)

1) CoC staff participate in monthly round table meetings with ESG recipients and subrecipients. CoC staff have regularly scheduled one-on-one meetings with staff from Charleston County and SC Office of Economic Opportunity, the two recipients in the CoC. Data is shared along with recommendations on percentages to allocate to each category of assistance. The CoC requests that ESG recipients prioritize regular ESG and remaining and recaptured CV funds for rapid re-housing services, with smaller allocations for shelter operations and homelessness prevention. A representative from Charleston County serves on the CoC Governing Council. Two CoC representatives serve on the board of the State Interagency Council on Homelessness which includes a representative from the State Office of Economic Opportunity. CoC staff participate in monthly round table meetings with CV recipients and subrecipients. 2) The CoC provides HMIS CAPER reports to the two recipients in preparation for their CAPER submission to HUD. The CoC monitors ESG and CV sub-recipients' performance through review of data correctness and quality; review of agency policies and procedure; and adherence to CES policies and procedures. The Project Selection Committee reviews past performance along with monitoring results prior to endorsement. 3) The CoC participates in four Consolidated Plan jurisdiction's planning processes. HIC, PIT and customized reports data is submitted to community development staff annually. 4) The CoC's current Governing Council Chairperson has experience writing Consolidated Plans and participates in this process with CoC staff and jurisdictions. Information sharing occurs through individual meetings, written descriptions of CoC activities and services and by providing customized reports as needed.

2C-3.	Discharge Planning Coordination. (All Applicants)	
	Special NOFO Section VII.B.3.c.	

	Select yes or no in the chart below to indicate whether your CoC actively coordinates with the systems of care listed to ensure persons who have resided in them longer than 90 days are not discharged directly to the streets, emergency shelters, or other homeless assistance programs.	
1.	Foster Care	Yes
2.	Health Care	Yes
3.	Mental Health Care	Yes
4.	Correctional Facilities	Yes

2C-4.	CoC Collaboration Related to Children and Youth–SEAs, LEAs, School Districts. (All Applicants)	
	Special NOFO Section VII.B.3.d.	

	Select yes or no in the chart below to indicate the entities your CoC collaborates with:	
1.	Youth Education Provider	Yes
2.	State Education Agency (SEA)	Yes
3.	Local Education Agency (LEA)	Yes
4.	School Districts	Yes

2C-4a.	CoC Collaboration Related to Children and Youth–SEAs, LEAs, School Districts–Formal Partnerships. (All Applicants)	
	Special NOFO Section VII.B.3.d.	

	Describe in the field below:
1.	how your CoC collaborates with the entities checked in Question 2C-4; and
2.	the formal partnerships your CoC has with the entities checked in Question 2C-4.

(limit 2,500 characters)

1) Primary youth education providers in the CoC are the school districts (also the LEAs). The CoC collaborates with these providers by requesting/reviewing aggregate data and sharing data on homeless, school-age children. McKinney-Vento Liaisons, guidance counselors, teachers, and social workers attend CoC general membership meetings, participate on the youth committee and the PIT Count. Collaboration with the SC Department of Education (SEA) occurs through the SC Interagency Council on Homelessness (SCICH); the State McKinney Vento Coordinator holds a SCICH Board seat along with two CoC representatives, the Program Director and Governing Council Chair. The SCICH Board and SC Department of Education developed the State's plan to address the education and other needs of homeless children in SC. Collaboration with LEAs (school districts) occurs through data sharing, direct collaboration with McKinney-Vento Liaisons, teachers, guidance counselors and/or social workers, representation on the youth committee and participation in the PIT Count. The CoC collaborates with school districts (the primary youth education providers and LEAs) by sharing data, attendance at CoC meetings by McKinney-Vento Liaisons from districts throughout the CoC, guidance counselors, teachers, and social workers as well as representation on the youth committee and participation in the PIT Count. 2) Formal partnership with youth education providers occurs through McKinney Vento Liaisons Governing Council seats. Two McKinney-Vento Liaisons have seats on the Council. Formal partnerships with SEAs occur through SCICH and seats on the Governing Council for LEA McKinney-Vento Liaisons. Formal partnership with school districts occurs through the two McKinney Vento Liaisons Governing Council seats.

2C-4b.	CoC Collaboration Related to Children and Youth–Informing Individuals and Families Experiencing Homelessness about Eligibility for Educational Services. (All Applicants)	
	Special NOFO Section VII.B.3.d.	

Describe in the field below written policies and procedures your CoC adopted to inform individuals and families who become homeless of their eligibility for educational services

(limit 2,500 characters)

CoC policies require that all projects serving unaccompanied youth and/or families with children to have agency-level policies that ensure the families and children they serve can exercise their right to educational services. At minimum, agency policies must include agency designation of staff to ensure children are enrolled in school and connected to the appropriate services in the community, including early childhood programs such as Head Start and McKinney-Vento education services. Staff responsibilities include collaborating with school districts to assist in the identification of homeless families and to inform those families of their eligibility for McKinney-Vento educational services, including: identifying the local McKinney-Vento liaison for all school districts in the agency's service area; developing formal partnership agreements between local liaisons, school districts, and local homeless services agencies that outline how all parties will coordinate to ensure homeless families and children can exercise their rights to educational services. The CoC monitors projects on compliance with the CoC's educational policies, as part of the ongoing monitoring process. CoC staff also provide regular training on the educational assurances, CoC policies, and expectations for providers.

2C-5.	Mainstream Resources–CoC Training of Project Staff. (All Applicants)	
	Special NOFO Section VII.B.3.e.	

Indicate in the chart below whether your CoC trains project staff annually on the following mainstream resources available for program participants within your CoC's geographic area:

	Mainstream Resource	CoC Provides Annual Training?
1.	Food Stamps	Yes
2.	SSI–Supplemental Security Income	Yes
3.	TANF–Temporary Assistance for Needy Families	Yes
4.	Substance Abuse Programs	Yes
5.	Employment Assistance Programs	Yes
6.	Other	Yes

2C-5a.	Mainstream Resources–CoC Collaboration with Project Staff Regarding Healthcare Organizations. (All Applicants)	
	Special NOFO Section VII.B.3.e.	

	Describe in the field below how your CoC:
1.	systemically provides up-to-date information on mainstream resources available for program participants (e.g., Food Stamps, SSI, TANF, substance abuse programs) within your CoC's geographic area;
2.	works with project staff to collaborate with healthcare organizations to assist program participants with enrolling in health insurance;
3.	provides assistance to project staff with the effective use of Medicaid and other benefits; and
4.	works with projects to promote SOAR certification of program staff.

(limit 2,500 characters)

*Per email from HUD, this question should be answered according to detailed instructions, not the way it is worded here.

1) Updated information on mainstream resources is coordinated by the CoC and provided by SC Thrive which operates Thrive Hub. Thrive Hub is a web-based service that simplifies and centralizes the process of applying for many benefits such as TANF, SNAP, federal/state tax credits, tax filing, prescription assistance, SSI/SSDI, Veterans benefits, South Carolina's Medically Indigent Assistance Program, Medicare Rx Extra Help and Medicaid. In addition to the annual training provided by SC Thrive, they provide up-to-date information via scheduled CoC trainings and updated program guides emailed to the CoC and its providers any time eligibility or programmatic changes occur in mainstream benefits programs. All CoC and ESG funded agencies utilize Thrive Hub. 2) The CoC works with projects to foster collaboration with healthcare providers by engaging healthcare providers in the CoC; encouraging projects to hire dedicated staff such as Healthcare Navigators to help complete applications and assist in using benefits; encouraging projects to have at least one SOAR-trained staff person; and partnering with a local program that conducts outreach and assists homeless individuals in obtaining health insurance. The CoC works with providers to ensure their projects are assisting participants in effectively using any benefits they are receiving. This includes having case managers, or dedicated positions such as healthcare navigators, help clients effectively utilize Medicaid and other benefits by identifying needed care, locating it in the community securing a medical home, and scheduling and attending medical and mental health appointments with participants. 3) CoC staff work with projects so that they understand the benefit and importance of a SOAR-trained staff person, including helping the organization meet system performance measures. The CoC Lead has a SOAR-trainer making training convenient and readily available to project staff.

3A. New Projects With Rehabilitation/New Construction Costs

The CoC Special NOFO page provides HUD-approved resources to assist you in completing the Special NOFO CoC Application, including:

- Special Notice of Funding Opportunity to Address Unsheltered and Rural Homelessness
- 24 CFR part 578
- Special NOFO CoC Application Navigational Guide
- Section 3 Resources
- Frequently Asked Questions

3A-1.	**Rehabilitation/New Construction Costs–New Projects. (Rural Set Aside Only).**	
	Special NOFO Section VII.A.	

If the answer to the question below is yes, you must upload the CoC Letter Supporting Capital Costs attachment to the 4A. Attachments Screen.	
Is your CoC requesting funding for any new project(s) under the Rural Set Aside for housing rehabilitation or new construction costs?	No

3B. Serving Persons Experiencing Homelessness as Defined by Other Federal Statutes

The CoC Special NOFO page provides HUD-approved resources to assist you in completing the Special NOFO CoC Application, including:

- Special Notice of Funding Opportunity to Address Unsheltered and Rural Homelessness
- 24 CFR part 578
- Special NOFO CoC Application Navigational Guide
- Section 3 Resources
- Frequently Asked Questions

3B-1.	Designating SSO/TH/Joint TH and PH-RRH Component Projects to Serving Persons Experiencing Homelessness as Defined by Other Federal Statutes. (Rural Set Aside Only)	
	Special NOFO Section VII.C.	

Is your CoC requesting to designate one or more of its SSO, TH, or Joint TH and PH-RRH component projects to serve families with children or youth experiencing homelessness as defined by other Federal statutes?	No

3B-2.	Serving Persons Experiencing Homelessness as Defined by Other Federal Statutes. (Rural Set Aside Only)	
	Special NOFO Section VII.C.	
	You must upload the Project List for Other Federal Statutes attachment to the 4A. Attachments Screen.	
	If you answered yes to question 3B-1, describe in the field below:	
1.	how serving this population is of equal or greater priority, which means that it is equally or more cost effective in meeting the overall goals and objectives of the plan submitted under Section 427(b)(1)(B) of the Act, especially with respect to children and unaccompanied youth than serving the homeless as defined in paragraphs (1), (2), and (4) of the definition of homeless in 24 CFR 578.3; and	
2.	how your CoC will meet requirements described in Section 427(b)(1)(F) of the Act.	

(limit 2,500 characters)

N/A

4A. Attachments Screen For All Application Questions

	Please read the following guidance to help you successfully upload attachments and get maximum points:
1.	You must include a Document Description for each attachment you upload; if you do not, the Submission Summary screen will display a red X indicating the submission is incomplete.
2.	You must upload an attachment for each document listed where 'Required?' is 'Yes'
3.	We prefer that you use PDF files, though other file types are supported–please only use zip files if necessary. Converting electronic files to PDF, rather than printing documents and scanning them, often produces higher quality images and reduces file size. Many systems allow you to create PDF files as a Print Option. If you are unfamiliar with this process, you should consult your IT Support or search for information on Google or YouTube.
4.	Attachments must match the questions they are associated with.
5.	Only upload documents responsive to the questions posed–including other material slows down the review process, which ultimately slows down the funding process.
6.	If you cannot read the attachment, it is likely we cannot read it either. - We must be able to read the date and time on attachments requiring system-generated dates and times, (e.g., a screenshot displaying the time and date of the public posting using your desktop calendar; screenshot of a webpage that indicates date and time). - We must be able to read everything you want us to consider in any attachment.
7.	Open attachments once uploaded to ensure they are the correct attachment for the required Document Type.

Document Type	Required?	Document Description	Date Attached
1B-1. Local Competition Announcement	Yes	Local Competition...	10/11/2022
1B-2. Local Competition Scoring Tool	Yes	Local Competition...	10/14/2022
1B-3. Notification of Projects Rejected-Reduced	Yes	Notification of P...	10/11/2022
1B-3a. Notification of Projects Accepted	Yes	Notification of P...	10/14/2022
1B-4. Special NOFO CoC Consolidated Application	Yes		
3A-1. CoC Letter Supporting Capital Costs	No		
3B-2. Project List for Other Federal Statutes	No		
P-1. Leveraging Housing Commitment	No	Leveraging Housin...	10/14/2022
P-1a. PHA Commitment	No	PHA Commitment	10/17/2022
P-3. Healthcare Leveraging Commitment	No	Healthcare Levera...	10/17/2022
P-9c. Lived Experience Support Letter	No	Lived Experience ...	10/11/2022
Plan. CoC Plan	Yes	CoC Plan	10/17/2022

Attachment Details

Document Description: Local Competition Announcement

Attachment Details

Document Description: Local Competition Scoring Tool

Attachment Details

Document Description: Notification of Projects Rejected-Reduced

Attachment Details

Document Description: Notification of Projects Accepted

Attachment Details

Document Description:

Attachment Details

Document Description:

Attachment Details

Document Description:

Attachment Details

Document Description: Leveraging Housing Commitment

Attachment Details

Document Description: PHA Commitment

Attachment Details

Document Description: Healthcare Leveraging Commitment

Attachment Details

Document Description: Lived Experience Support Letter

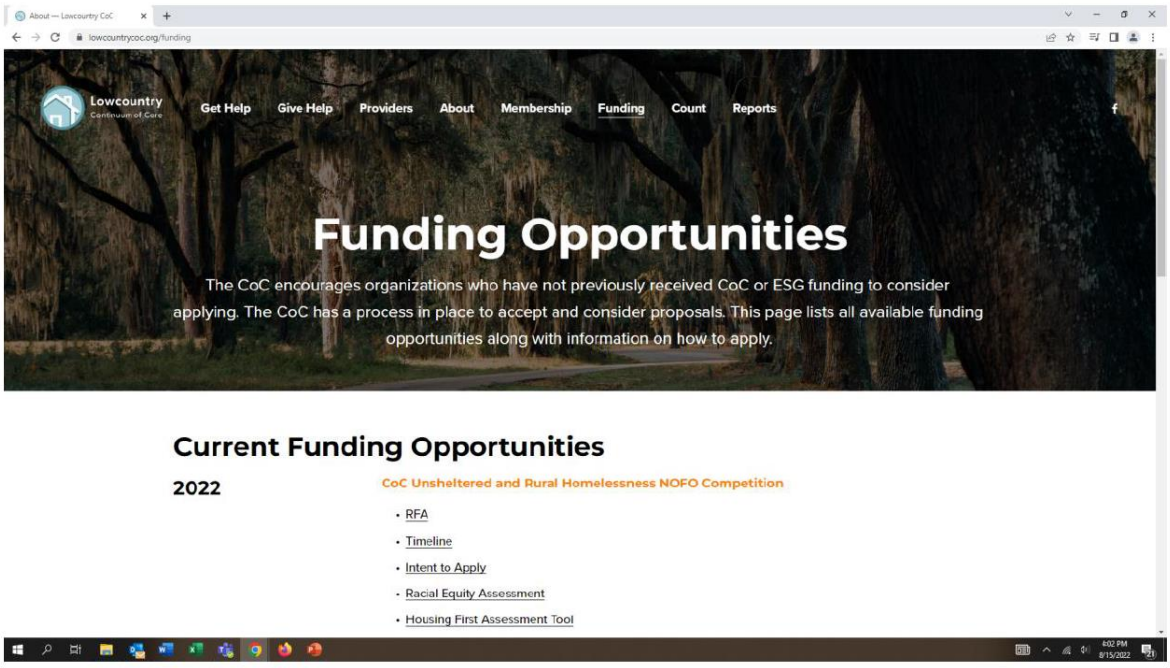
Attachment Details

Document Description: CoC Plan

Submission Summary

Ensure that the Special NOFO Project Priority List is complete prior to submitting.

Page	Last Updated
1A. CoC Identification	10/17/2022
1B. Project Review, Ranking and Selection	10/17/2022
2A. System Performance	10/17/2022
2B. Coordination and Engagement	10/16/2022
2C. Coordination and Engagement–Con't.	10/16/2022
3A. New Projects With Rehab/New Construction	No Input Required
3B. Homelessness by Other Federal Statutes	10/16/2022
4A. Attachments Screen	Please Complete
Submission Summary	No Input Required



August 25, 2022	Community Planning Session – Unsheltered and Rural Set-Aside Meeting details posted at https://lowcountrycoc.org/.
September 2, 2022	Intent to Apply document must be submitted by 12:00pm to Heather Carver at hcarver@lowcountrycoc.org
September 16, 2022	All Project Applications are due in e-snaps and a PDF version plus attachments due by 5:00pm to Heather Carver at hcarver@lowcountrycoc.org.
September 22, 2022	Project review, scoring and ranking conducted by the Project Selection Committee.
September 23, 2022	Notification sent to all applicants if their application is going to be included in the CoC Consolidated Application Submission. If an application is not included in the CoC Consolidated Application, a rejection letter will be emailed to the contact provided by the applicant. Priority Ranking results posted for public review at https://lowcountrycoc.org/.
October 6, 2022	Appeal letters, if any, are due to Heather Carver at hcarver@lowcountrycoc.org
October 11, 2022	CoC Governing Council approves Consolidated Application.

8/15/22

HUD Continuum of Care SNOFO to Address Unsheltered and Rural Homelessness timeline

All Project Applications are due in e-snaps and a PDF version plus attachments due by September 16 at 5:00pm to Heather Carver at hcarver@lowcountrycoc.org.

Read More

Lowcountry
Continuum of Care

Unsheltered and Rural NOFO

Project Name:
Provider:
Project Type:
Amount Requested**:**

New and Renewal Threshold Requirements

	Coordinated Entry Participation
	Housing First and/or Low Barrier Implementation
	Project is financially feasible
	Applicant is an active CoC participant
	Application is complete and data are consistent
	Data quality is at or above 95% new projects are elgible for HMIS usage
	Acceptable organizational audit/financial review
	Racial equity assessment completed

Threshold requirements met:

Agency notified:

Experience	0	5	10	Awarded	Max	PSH	RRH	SSO
Experience in effectively utilizing governmental funds	no description/experience	some description/experience	full and satisfactory description/experience		10			
Experience working with target populations and serving people in unsheltered situations, including encampments, and connecting them with health and housing resources housing services	no description/experience	some description/experience	full and satisfactory description/experience		10	Application Q# 2B.1-4 (see detailed instructions page 13-14)	Application Q# 2B.1-4 (see detailed instructions page 13-14)	Application Q# 2B.1-4 (see detailed instructions page 13-14)
Experience in utilizing Housing First approach. Include 1) eligibility criteria; 2) low-barrier, non-discriminatory process for accepting new clients; 3) process and criteria for exiting clients. Applicant prioritizes rapid placement and stabilization in permanent housing. This includes removing barriers to entry and adopting service delivery methods that respond to the preference and needs of the individual or family.	no description/experience	some description/experience	full and satisfactory description/experience		10	Application Q# 3B.5-5d. (Detailed Instructions pg. 21-22)	Application Q# 3B.5-5d. (Detailed Instructions pg. 41-42)	Application Q# 3B.5-5b. (Detailed Instructions pg. 90)
Applicant has experience and relationships with a variety of stakeholders, including affordable housing developers,	no description/experience	some description/experience	full and satisfactory description/experience		10	Applications Q#3B		

leaders, and healthcare providers								
Applicant addresses equity by identifying and addressing the needs of subpopulations: Black, indigenous, and other people of color as well as individuals who identify as LGBTQ+ and individuals with disabilities	no description/experience	some description/experience	full and satisfactory description/experience		10	Program narrative and application	Program narrative and application	Program narrative and application
Program Design	**0**	**10**	**20**	**Award**	**Max**	**PSH**	**RRH**	**SSO**
How the design of housing and supportive services will effectively meet the needs of the community	no description	Some description	Full description		20	Application Q# 3B.1a (Detailed Instructions pg. 19)	Application Q# 3B.1a (Detailed Instructions pg. 19)	Application Q# 3B.1a (Detailed Instructions pg. 19)
Project demonstrates how it will address Unsheltered Homelessness in alignment with CoC Plan (e.g. exits to permanent housing, retention of permanent housing, length of time homeless, returns to homelessness.)	No alignment	partial alignment	full alignment		20	Applications Q# 3B.1a		
Project leverages housing resources with housing subsidies or units not funded through the CoC or ESG programs.	no description	Some description	Full description		20	Application Q# 4A.1 (Detailed Instructions pg. 23-24)	Application Q# 4A.2 (Detailed Instructions pg. 44)	Application Q# 4A.2 (Detailed Instructions pg. 91-92)
Project leverages health resources, including a partnership commitment with a healthcare organization.	no description	Some description	Full description		20	Program narrative and application	Program narrative and application	Program narrative and application

Project meets unmet need in the CoC for permanent long-term housing & Supportive Services	Doesn't meet	Partially meets	Fully meets		20	Project description	Project description	Project description
Equity Factors	**0**	**5**	**10**	**Awarded**	**Max**	**PSH**	**RRH**	**SSO**
Recipient's board of directors includes representation from more than one person with lived experience	No representation of under-represented individuals	25% of leadership represents marginalize individuals	50% or more of leadership represents marginalized individuals		10			
Recipient has relational proceed for receiving and incorporating feedback from persons with lived experience.	No process or plan	Has a plan to create feedback process	Incorporates feedback from lived experience		10			
New project describes their plan for reviewing program participant outcomes with an equity lens, including the disaggregation of data by race, ethnicity, gender identity, and/or age. If already implementing a plan, describe findings from outcomes review.	No plan	Reviews with an equity lens	Reviews and has a plan to implement equitable policies		10			

Total Available: 180
Total Received:

SNOFO application

HC

Heather Carver

To Caprice Atterbury - Origin SC (catterbury@originsc.org);
Krisitn Bastain - Origin SC (kbastian@originsc.org)

Cc Brandy Yant

9/23/2022

Good morning,

Please see the attached letter regarding you application.

Heather Carver (she,her,hers)

Heather Carver
CoC Program Director
Lowcountry Continuum of Care
P.O. Box 20038
Charleston, SC 29413
843-212-8568
https://lowcountrycoc.org/

Housing Crisis Line: 843-737-8357

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Lowcountry
Continuum of Care

September 23, 2022

Caprice Atterbury
Chief Executive Officer
Origin SC
8084 Rivers Ave. Suite 100
North Charleston, SC 29406

Dear Ms. Atterbury,

Thank you for your project application submission for HUD's CoC FY2023 Unsheltered and Rural Homelessness NOFO Competition. The Lowcountry CoC is fortunate to have many quality providers delivering services in our seven-county area.

The Rating & Ranking Committee had many difficult decisions to make while reviewing project applications for the NOFO and made selections based on a common scoring tool published publicly prior to the local application deadline, as well as the CoC's Community Plan.

Unfortunately, your project was not selected to be included in the collaborative application for the Supplemental Notice of Funding Opportunity. This special NOFO is intended to serve the most vulnerable population who have not traditionally connected with services to gain access to housing and healthcare. So that our community application is competitive, all project applications must make a direct correlation to the Continuum of Care's Community Plan. Services such as credit counseling and financial stability are important, however services for the NOFO must focus on the priorities to reach unsheltered homeless individuals as prioritized by the NOFO and the Lowcountry Continuum of Care. The Project Selection Committee recognizes this outcome is disappointing. However, keep in mind our community application under the annual NOFO will include eligible renewal projects. Thank you for the time and effort you and your staff committed to this process.

Sincerely,

Brandy Yant
Project Selection Committee Chairperson
Lowcountry CoC

Heather Carver
Program Director
Lowcountry CoC

CC: Kristin Bastian

Lowcountry
Continuum of Care

Unsheltered and Rural Homlessness Rating & Ranking

Maximim Unsheltered Homelessness Set Aside	**$3,328,256**
Maximim Rural Homelessness Set Aside	**$267,377**
Maximum CoC Planning Grant	**$102,936**

Unsheltered

Rank	Applicant Name	Project Name	Score	Amount
1	One80 Place	Planning Grant	n/a	$102,936
2	One80 Place	HMIS	175	$283,000
3	One80 Place	Street Outreach SSO Unsheltered	175	1,056,800
4	One80 Place	Housing First PSH LCOC Unsheltered	175	$851,440
5	One80 Place	RRH LCOC Unsheltered	175	$687,016
6	City of Charleston	City of Charleston Street Outreach	150	$450,000
			Total	$3,431,192
			Available	**$3,431,192**

Rural Set Aside

Rank	Provider	Project	Score	Amount
1	In His Name Colleton	Direct StreetOutreach	130	$267,377
			Total	$267,377
			Available	**$267,377**

Projects Rejected

Provider	Project	Score	Amount
Origin SC	PSH Unsheltered Homelessness	80	$894,802

Projects Not Included - Incomplete Submission

Provider	Project	Score	Amount
The Formation Project	HMIS/ TH-RRH Unsheltered Housing	not eligible	$500,628
Lowcountry Community Action Agency	Joint TH-RRH Rural Set Aside Project Application	not eligible	$533,397

SNOFO application

HC

Heather Carver
To Beck, Emily
Cc Brandy Yant

9/23/2022

City of Charleston letter.pdf
449 KB

Emily,

Please see the attached regarding your submission.

Sincerely,

Heather Carver (she,her,hers)

Heather Carver
CoC Program Director
Lowcountry Continuum of Care
P.O. Box 20038
Charleston, SC 29413
843-212-8568
https://lowcountrycoc.org/

Housing Crisis Line: 843-737-8357

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Lowcountry
Continuum of Care

September 22, 2022

Emily Beck
Community Liaison and Homelessness Coordinator
City of Charleston
Department of Housing and Community Development
75 Calhoun Street
Charleston, SC 29401

Dear Ms. Beck,

The Lowcountry Continuum of Care (CoC) Project Selection Committee has completed rating and ranking of all projects for the Unsheltered and Rural Homelessness NOFO. We are happy to announce that the following project(s) will be recommended for inclusion in the Collaborative Application to HUD:

SSO Outreach

HUD requires each CoC to evaluate the projects applying for CoC funds, and to prioritize projects for funding by ranking them. The CoC must submit the ranking to HUD in the CoC funding application. For this NOFO, rating was based on meeting the needs of the CoC Community Plan, the ability to serve the most vulnerable, as well as addressing the needs of all subpopulations. The full application submitted is used to evaluate the performance of projects and determine ranking priority. The HUD approved rating and ranking tool along with the application will both be available at www.lowcountrycoc.org

As always, thank you for your investment in addressing homelessness in our region.

Sincerely,

Brandy Yant

Brandy Yant
Project Selection Committee Chairperson
Lowcountry CoC

Heather Carver

Heather Carver
Program Director
Lowcountry CoC

Lowcountry
Continuum of Care

Unsheltered and Rural Homlessness Rating & Ranking

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Projects Rejected

Provider	Project	Score	Amount
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Projects Not Included - Incomplete Submission

Provider	Project	Score	Amount
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Lowcountry Community Action Agency	Joint TH-RRH Rural Set Aside Project Application	not eligible	$533,397

SNOFO application

HC

Heather Carver
To Amy Wilson
Cc Brandy Yant

9/23/2022

One80 Place letter.pdf
437 KB

Amy,

Please see the attached regarding your submission.

Heather Carver (she,her,hers)

Heather Carver
CoC Program Director
Lowcountry Continuum of Care
P.O. Box 20038
Charleston, SC 29413
843-212-8568
https://lowcountrycoc.org/

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Lowcountry
Continuum of Care

September 22, 2022

Amy Wilson
Chief Compliance Officer
One80 Place
3710 Landmark Drive, Suite 301
Columbia, SC 29204

Dear Ms. Wilson,

The Lowcountry Continuum of Care (CoC) Project Selection Committee has completed rating and ranking of all projects for the Unsheltered and Rural Homelessness NOFO. We are happy to announce that the following project(s) will be recommended for inclusion in the Collaborative Application to HUD:

Planning Grant
HMIS
SSO Outreach
PSH
RRH

HUD requires each CoC to evaluate the projects applying for CoC funds, and to prioritize projects for funding by ranking them. The CoC must submit the ranking to HUD in the CoC funding application. For this NOFO, rating was based on meeting the needs of the CoC Community Plan, the ability to serve the most vulnerable, as well as addressing the needs of all subpopulations. The full application submitted is used to evaluate the performance of projects and determine ranking priority. The HUD approved rating and ranking tool along with the application will both be available at www.lowcountrycoc.org

As always, thank you for your investment in addressing homelessness in our region.

Sincerely,

Brandy Yant

Brandy Yant
Project Selection Committee Chairperson
Lowcountry CoC

Heather Carver

Heather Carver
Program Director
Lowcountry CoC

Lowcountry
Continuum of Care

Unsheltered and Rural Homlessness Rating & Ranking

Maximim Unsheltered Homelessness Set Aside	**$3,328,256**
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Rural Set Aside

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Origin SC	PSH Unsheltered Homelessness	80	$894,802

Projects Not Included - Incomplete Submission

Provider	Project	Score	Amount
The Formation Project	HMIS/ TH-RRH Unsheltered Housing	not eligible	$500,628
Lowcountry Community Action Agency	Joint TH-RRH Rural Set Aside Project Application	not eligible	$533,397

CoC NoFO Application

HC Heather Carver
To ihncolleton@gmail.com

Reply | Reply All | Forward

Thu 9/22/2022 2:23 PM

InHisName final letter.pdf
482 KB

Congratulations on being included. You did a great job! Now we wait to see if HUD funds us.

Heather Carver (she,her,hers)

Heather Carver
CoC Program Director
Lowcountry Continuum of Care
P.O. Box 20038
Charleston, SC 29413
843-212-8568
https://lowcountrycoc.org/

Housing Crisis Line: 843-737-8357

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Lowcountry
Continuum of Care

September 22, 2022

Amanda Herndon
Executive Director
In His Name Colleton
214 Wichman Street
Walterboro, SC 29488

Dear Ms. Herndon,

The Lowcountry Continuum of Care (CoC) Project Selection Committee has completed rating and ranking of all projects for the Unsheltered and Rural Homelessness NOFO. We are happy to announce that the following project(s) will be recommended for inclusion in the Collaborative Application to HUD:

Direct Street Outreach

HUD requires each CoC to evaluate the projects applying for CoC funds, and to prioritize projects for funding by ranking them. The CoC must submit the ranking to HUD in the CoC funding application. For this NOFO, rating was based on meeting the needs of the CoC Community Plan, the ability to serve the most vulnerable, as well as addressing the needs of all subpopulations. The full application submitted is used to evaluate the performance of projects and determine ranking priority. The HUD approved rating and ranking tool along with the application will both be available at www.lowcountrycoc.org

As always, thank you for your investment in addressing homelessness in our region.

Sincerely,

Brandy Yant
Project Selection Committee Chairperson
Lowcountry CoC

Heather Carver
Program Director
Lowcountry CoC

Lowcountry
Continuum of Care

Unsheltered and Rural Homlessness Rating & Ranking

Maximim Unsheltered Homelessness Set Aside	**$3,328,256**
Maximim Rural Homelessness Set Aside	**$267,377**
Maximum CoC Planning Grant	**$102,936**

Unsheltered

Rank	Applicant Name	Project Name	Score	Amount
1	One80 Place	Planning Grant	n/a	$102,936
2	One80 Place	HMIS	175	$283,000
3	One80 Place	Street Outreach SSO Unsheltered	175	1,056,800
4	One80 Place	Housing First PSH LCOC Unsheltered	175	$851,440
5	One80 Place	RRH LCOC Unsheltered	175	$687,016
6	City of Charleston	City of Charleston Street Outreach	150	$450,000
			Total	$3,431,192
			Available	**$3,431,192**

Rural Set Aside

Rank	Provider	Project	Score	Amount
1	In His Name Colleton	Direct StreetOutreach	130	$267,377
			Total	$267,377
			Available	**$267,377**

Projects Rejected

Provider	Project	Score	Amount
Origin SC	PSH Unsheltered Homelessness	80	$894,802

Projects Not Included - Incomplete Submission

Provider	Project	Score	Amount
The Formation Project	HMIS/ TH-RRH Unsheltered Housing	not eligible	$500,628
Lowcountry Community Action Agency	Joint TH-RRH Rural Set Aside Project Application	not eligible	$533,397

HOUSING AUTHORITY OF THE CITY OF CHARLESTON

550 MEETING STREET, CHARLESTON, SOUTH CAROLINA 29403

TELEPHONE (843) 720-3970 FAX (843) 720-3977 TDD (843) 720-3685

Arthur S. Milligan, Jr. *(MBA, CCIM, CPM, PHM)*

President & CEO

1985
AWARD FOR
DESIGN EXCELLENCE
PRESIDENT RONALD REAGAN

1984
FEDERAL DESIGN
ACHIEVEMENT AWARD
NATIONAL ENDOWMENT
FOR THE ARTS

1986, 1991
HONOR AWARD
AMERICAN INSTITUTE OF ARCHITECTS

1997, 2014, 2018
FOUNDERS AWARD
HISTORIC CHARLESTON FOUNDATION

1989, 1990, 1997
CAROLOPOLIS AWARD
PRESERVATION SOCIETY
OF CHARLESTON

2000, 2006
HOUSING ACHIEVEMENT AWARD
S.C. STATE HOUSING FINANCE
AND DEVELOPMENT AUTHORITY

1991
SPECIFIC ACTIVITY AWARD
U.S. DEPARTMENT OF HOUSING AND
URBAN DEVELOPMENT

2011, 2013, 2014, 2015
HUMAN SERVICE AWARD
CCHRCO

2009, 2010, 2012
NATIONAL AWARD OF MERIT
NATIONAL ASSOCIATION OF HOUSING
AND REDEVELOPMENT OFFICIALS

1991-98
CERTIFICATE OF EXCELLENCE
IN MANAGEMENT OPERATIONS
U.S. DEPARTMENT OF HOUSING AND
URBAN DEVELOPMENT

1994, 1999
SUSTAINED PERFORMANCE AWARD
U.S. DEPARTMENT OF HOUSING AND
URBAN DEVELOPMENT

Celebrating 85 Years of Service
Organized May 5, 1935

September 14, 2022

Heather Carver
Program Director
Lowcountry Continuum of Care
P.O. Box 20038
Charleston, SC 29413

Re: Lowcountry Continuum of Care (SC-500)
Supplemental NOFO to Address Unsheltered and Rural Homelessness

Dear Ms. Carver:

Please accept this letter of support and commitment from the City of Charleston Housing Authority for the Lowcountry Continuum of Care's application for funding under the Supplemental Notice of Funding Opportunity (FR-6500-N-25S). We are proud to partner with the Lowcountry Continuum of Care to provide 70 new units of housing coupled with project-based vouchers dedicated to the new construction project at 573 Meeting Street, Charleston, SC.

We commit these units as part of the 70-unit project of new construction being built in partnership with 573 Meeting Street Associates. These vouchers will provide rental assistance to those most vulnerable in our community as they move from homelessness to permanent housing. One80 Place has committed to provide supportive services through existing and potential Continuum of Care funded Permanent Supportive Housing and Rapid Re-Housing projects.

Sincerely,

Arthur S. Milligan, Jr.
President and CEO

2019
AIA/HUD SECRETARY AWARD
DESIGN EXCELLENCE
WILLIAMS TERRACE

EQUAL HOUSING OPPORTUNITY

South Carolina State Housing Finance and Development Authority
300-C Outlet Pointe Blvd., Columbia, South Carolina 29210
Telephone: (803) 896-9555 **FAX:** (803) 551-4867 FAXTTY: (803) 896-8888

September 9, 2022

Lowcountry Continuum of Care
P.O. Box 20038
Charleston, SC 29413

Reference: Letter of Commitment

Dear Ms. Carver:

Please accept this letter of support and commitment from South Carolina State Housing Authority for the Lowcountry Continuum of Care's application for funding under the Supplemental Notice of Funding Availability. We will be requesting Housing Stability Vouchers from HUD and are proud to partner with the Lowcountry Continuum of Care.

These vouchers will be paired with CoC-funded supportive services to provide rental assistance to those most vulnerable in our community, and will facilitate each participant's transition from homelessness to permanent housing. We will also work with the CoC and other stakeholders to develop a prioritization plan for potential allocation, as well as a preference for general admission to the Housing Choice Voucher Program through the coordinated entry process for individuals and families experiencing homelessness, at risk of homelessness, or fleeing or attempting to flee domestic violence, dating violence, sexual assault, or stalking, as well as veterans and families that include veteran family members that meet the one of the proceeding criteria.

We appreciate your continued support as we strive to mitigate homelessness issues for the citizens of our state. Feel free to reach out to my office at 803.896.8670 should you have any questions or concerns.

Sincerely,

Lisa T. Wilkerson
Director of Rental Assistance and Compliance

If you are a person with disabilities and require a reasonable accommodation to fully understand or utilize the program, please contact the Authority. SC State Housing Authority, 300-C Outlet Pointe Boulevard, ATTN: Voucher Program, Columbia, SC 29210 or Fax #(803) 551-4900. If using a Telecommunications Device for the Deaf (TDD), please call (803) 896-8831.

Lowcountry
Continuum of Care

September 9, 2022

Lenzy Morris
Manager
SC Housing
300-C Outlet Point Blvd.
Columbia, SC 29210

Dear Mr. Morris:

Please accept this letter of support and commitment from the Lowcountry Continuum of Care regarding coordination for the Housing Stability Vouchers you are requesting from HUD. We will be proud to partner with SC Housing.

These vouchers will provide rental assistance and will be paired with CoC-Funded supportive services to those most vulnerable in our community as they move from homelessness to permanent housing. We will also work with SC Housing to develop a prioritization plan for potential allocation, as well as a preference for general admission to Housing Choice Voucher Program through the coordinated entry process for individuals and families experiencing homelessness, at risk of homelessness, fleeing or attempting to flee domestic violence, dating violence, sexual assault, or stalking, and veterans and families that include a veteran's family member.

Sincerely,

Stacey W. Denaux

Stacey Denaux
CEO
One80 Place

Erich Chatham
Governing Council Chair
Lowcountry CoC

Fetter Health Care
NETWORK

September 21, 2022

Heather Carver
PO Box 20038
Charleston, SC 29413

Dear Ms. Carver:

Please accept this letter of support and commitment from Fetter Health Care Network on behalf of the Lowcountry Continuum of Care's application under the Supplemental Notice of Funding Opportunity to Address Unsheltered and Rural Homelessness. We are proud to provide direct healthcare services, including mental health and substance abuse treatment, as well as preventative and chronic disease management to families and individuals experiencing homelessness throughout the Lowcountry. Fetter provides equitable access to integrated care and services to all with compassion and uncompromising quality.

As both a Federally Qualified Health Center and a Healthcare for the Homeless grantee, with more than 25 locations throughout the Continuum's service area, Fetter fully understands the direct link between healthcare and homelessness, as well as, the necessity to increase access to healthcare and other supportive services to support ongoing housing stability.

Fetter Health Care Network commits to providing comprehensive medical services as part of this funding opportunity. The value of providing services is approximately **$87K** annually, and it is anticipated to continue for the duration of this three-year grant period and beyond.

Thank you for your consideration and best wishes on the grant application process.

Sincerely,

Natasha Chatman, MEd
Chief Operations Officer
Fetter Health Care Network

51 Nassau Street, Charleston, SC 29403 | (843)722-4112|Phone | (843) 722-4802|Fax

September 26, 2022

Heather Carver
PO Box 20038
Charleston, SC 29413

Dear Ms. Carver:

Thank you for providing an opportunity to have input on this grant application and using our experience to guide the work of community organizations who work to end homelessness. Participating in this process has provided focus and purpose for the members of this workgroup.

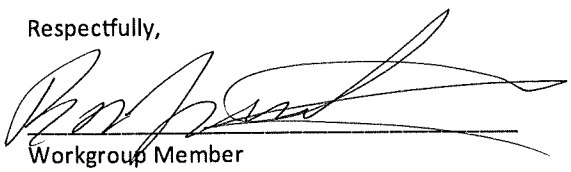
Thank you for including some of our input into the application based on HUD's priorities, this shows that you are willing to listen to our experience and understand the importance of working together to provide the services that are needed most.

This workgroup supports the following priorities and what is written community plan:

1. **Unsheltered Homeless** - services to those who are unsheltered will be trauma focused and will meet the needs of the individual person, whether that be addressing mental and health care needs, to get into shelter, or directly into housing. Also, that people are prioritized for services based on their individual need. As a workgroup, we agree that using outreach to meet people where they are and hiring outreach workers with lived experience is important to build both trust and rapport and have greater impact for people served.
2. **Involving a Broad Array of Stakeholders in the CoC's Efforts to Reduce Homelessness** – as a workgroup we feel there should be a better effort to make meaningful relationships with all organizations that service individuals experiencing homelessness. More than that, we feel that partnering with housing organizations to prioritize vouchers for those who are literally homeless and local rental and homeowner associations to remove the barriers to renting and providing more incentives to landlords is the only way to truly end homelessness.
3. **Advancing Equity** – while we do not see color as an issue, we do support homeless service providers and others being intentional in the services that they provide to Minorities, Native Americans and the LGBTQ+ community. Training in cultural sensitivity and trauma must occur as well as dedicated resources from this grant application for mental health issues and other common issues that are barriers to housing. We understand that the data shows that people of color are over-represented in the homeless population, therefor funded organizations will be required to target outreach efforts to engage those who are most affected by homelessness, including BIPOC and LGBTQ+ individuals.
4. **Use a Housing First approach** – we agree that more relationships need to be developed with housing providers, so that homeless people can move into housing more quickly. Better efforts must be made to identify landlords who will take a risk to house people who are coming from literal homelessness.

As a workgroup, we feel that with our input, the community plan understands the needs of those who are homeless, is willing to partner with those who are homeless and is committed to working to end homelessness in our community through this plan.

Respectfully,



Workgroup Member

Workgroup Member

Workgroup Member

Workgroup Member

September 26, 2022

Heather Carver
PO Box 20038
Charleston, SC 29413

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As a workgroup, we feel that with our input, the community plan understands the needs of those who are homeless, is willing to partner with those who are homeless and is committed to working to end homelessness in our community through this plan.

Respectfully,

Mary M. Dolan
Workgroup Member

Workgroup Member

Workgroup Member

Workgroup Member

SC-500 Charleston/Lowcountry - CoC Plan for Serving Individuals and Families Experiencing Homelessness with Severe Service Needs

P-1. Leveraging Housing Resources

P-1a. Development of New Units and Creation of Housing Opportunities – Leveraging Housing Commitment – Letter Attached

P-1b. Development of New Units and Creation of Housing Opportunities – PHA Commitment - Letter Attached

P-1c. Landlord Recruitment – The CoC's current strategy to recruit landlords and units includes dedicated housing locator staff embedded within housing providers; use of landlord incentives; identification and engagement of new landlords; identifying and addressing the concerns and needs of existing and potential landlords; flexible administrative processes; and linkages to address ongoing or future needs of the tenant and landlord, including eviction prevention services. This strategy is currently overseen by the CoC Lead and the Landlord Engagement Committee made up of housing provider staff in the CoC.

With the availability of CV funds, the CoC worked with housing providers to encourage them to hire housing locator staff to develop and foster landlord relationships. When working with providers who hired dedicated housing locator staff, the CoC encouraged them to seek candidates with previous experience in sales and property management. In addition to increasing landlord recruitment and engagement efforts, CV funds are used for landlord incentives. The CoC worked with its providers to leverage all landlord incentives available through CV funding.

To reach potential landlords, information is shared on the CoC website, through provider websites, social media platforms, and the CoC Lead includes informational material with mailed checks asking landlords to refer other landlords. The CoC works with its housing providers to encourage flexibility in administrative processes which includes using Venmo and day-of processing of checks to quickly secure available units.

To mitigate concerns expressed by some landlords, CoC housing providers agree to provide the following benefits to landlords: client screening; on-time rent; at least monthly case management and home visits; connections to mainstream resources for long term housing stability; mediation between tenant and landlord or neighboring tenants; and working with tenants to be Smart Renters. Housing locator staff also provide education to landlords on accepting vouchers to mitigate any reservations or preconceived ideas they may have about voucher programs.

The CoC ensures that all housing providers and locator staff are aware of eviction prevention services available in the community so that they may share it with landlords with whom they are working. The CoC shares up to date information with providers and housing locator staff on available ESG and ESG-CV, ERAP, and SSVF funds and the availability of eviction protection services through the Eviction Protection Program operated by the CoC Lead.

Staff focused on landlord recruitment and the use of landlord incentives has resulted in new landlord relationships in the CoC. Landlord incentives provided by CoC providers using CV

funds resulted in the development of 25 landlord relationships with a total of $75,000 in incentives being provided to these landlords. One of these landlord relationships has been instrumental in housing larger families which is a direct result of having incentives to offer. Two new multi-family housing landlords were recruited by one housing locator employed by the CoC Lead who obtained a real estate license so that he could access the multiple listing service and identify new owners of multifamily properties. He contacted them to discuss their plans for the property and shared the benefits to partnering with housing organizations.

In the rural areas served by the CoC, recruitment efforts have been more difficult, but the CoC's rural applicant under this NOFO has seen some success. Colleton County is entirely rural and there are no comprehensive plans for constructing affordable housing at the county level. The CoC's provider in this community has relied on relationships she's developed as a life-long member of the community to develop housing leads and secure units. She has strong relationships with five landlords, two of which are property managers who manage over 700 units throughout the County. She maintains regular communication with them and is often the first to know when a vacancy occurs. Through these relationships, the applicant has been able to utilize Emergency Housing Vouchers through the SC State Housing Authority to house people experiencing homelessness in her community.

Practices that were implemented by CoC providers in the past three years, primarily because of the availability of unprecedented funding, include using landlord incentives made available through state and local CV funds; using CV funds to hire dedicated housing locators with experience in sales and property management; focusing recruitment efforts on small and medium-sized landlords who have more flexibility in screening processes; requesting referrals through materials mailed with landlord checks; streamlining administrative processes that allow for checks to be processed immediately and the use of Venmo to quickly secure a unit.

Over the past year, the CoC has undertaken two additional efforts to further landlord engagement. The CoC is participating in a technical assistance project with HUD to develop a centralized housing access program in the community. The CoC Lead also conducted a landlord study to better understand the needs of existing landlords and gain insight on how to successfully recruit those who have not partnered with the CoC and its providers.

Lessons learned from the past three years includes the need for ongoing landlord incentives, the need for the development and ongoing funding of a risk mitigation fund and ongoing support for all housing providers to have dedicated housing locator staff. The CoC has also learned that a more centralized process, including uniform marketing and outreach materials, and a method to gather regular input and feedback from landlords is critical to scaling landlord recruitment and engagement efforts in the CoC.

The CoC recently used data from the landlord study and resource mapping done as part of the technical assistance project to identify adjustments that need to be made. Data indicates the need for a central point of contact within individual organizations and between housing organizations and the need to establish a Landlord Advisory Group made up of landlords in the CoC. Data also indicated a need for more landlord education efforts around accepting third party payments and

accepting housing vouchers. The CoC Lead and Landlord Engagement Committee will work together to update strategies to meet these needs.

The CoC will use the following data points to continue evaluating and updating its strategy: the number of new landlords accepting tenant-based rental assistance or vouchers; the number of landlords retained; geographic coverage of units throughout the service area; and length of time from project entry to housing placement. As an Eviction Protection Program grantee, the CoC Lead, will be gathering data on landlords who are serial evictors. Once this data is available, the CoC will work to develop a strategy to address this challenge within the CoC.

P-2. Leveraging Healthcare Resources – New PSH/RRH Project- Healthcare Leveraging Commitment – Letter Attached

P-3. Current Strategy to Identify, Shelter, and House Individuals and Families Experiencing Unsheltered Homelessness

P-3a. Current Street Outreach Strategy - The existing outreach team in the CoC consists of staff from local municipalities, PATH, shelters, and housing programs, including SSVF. Direct street outreach is coordinated by the CoC at the community-level, not by individual agencies and covers the CoC's entire seven-county geography. Outreach efforts are also coordinated with providers who may encounter homeless individuals, including law enforcement, the local child welfare agency, school districts and the faith community. Outreach occurs five days/week (Monday-Friday) and up to 12 hours a day; days, times and locations are coordinated through mapping and assignment of staff to certain areas based on demographics and needs of people in that location. All outreach staff document contacts, including client location, in HMIS and are viewable by all outreach workers.

The goal of outreach efforts is to connect those experiencing unsheltered homelessness to safe accommodations, preferably permanent housing. If there is no immediate availability in an RRH or PSH project, participants are offered other available options including emergency shelter, non-congregate shelter, or transitional housing; there is no requirement to enter emergency shelter or other temporary housing before being permanently housed.

Each street outreach worker in the CoC is an access point into coordinated entry. Outreach and coordinated entry staff work to coordinate the participants entry into temporary housing and work together to ensure the participant is assessed and prioritized for permanent housing. Referrals to emergency or non-congregate shelter, transitional housing or permanent housing occur through HMIS to quickly connect the person experiencing homelessness with the safest housing option available. Outreach staff also ensures the participant can get to safe housing by providing bus tickets or transporting the person themselves. In 2021, 69% (191 people) had a positive exit from street outreach. Of those, 50% (138 people) exited to a safer location such as emergency shelter, non-congregate shelter, or transitional housing and 19% (53 people) exited outreach to permanent housing.

Outreach staff are trained on best practices to engage those experiencing unsheltered homelessness. Services provided by outreach staff are person-centered, trauma-informed, low-

barrier and voluntary. Outreach staff are trained to utilize a person-centered approach and focus on the participant's strengths. Outreach staff are trained in cultural competence and to respect the customs, preferences, and norms of those living unsheltered with respect to age, race, gender identity or cultural preferences; staff receive regular training in trauma-informed care and take a harm reduction approach when providing services.

A key outreach strategy in the CoC is to recruit those with lived experience as outreach workers through paid staff positions. Recruitment is done through shelter staff, existing outreach workers who have established relationships with those living unsheltered or in encampments, and through guidance and expertise provided by the CoC's Lived Expertise Workgroup.

All street outreach workers document client information in HMIS. The CoC regularly reviews data to determine if outreach strategies need to be revised or new strategies developed to meet changing needs. The CoC utilizes custom reports disaggregated by race and ethnicity to analyze location of people and encampments; length of time in the street outreach project; exit destination from street outreach; and for exits to permanent housing, is it to RRH or PSH.

This data is used to identify disparities to determine if people of color are over-represented in a specific geography, spend longer amounts of time on the street, are more likely to exit outreach to a temporary destination or a particular type of permanent housing project. The CoC uses data to identify populations who are not seeking assistance at the same rate they are experiencing homelessness. The CoC tailors how outreach is provided, including which team members engage, if other providers need to be included in the outreach effort or how information is shared. This includes medical or legal service providers, interpreters, or providing material in an accessible format (electronic, large print, etc.).

P-3. b. Current Strategy to Provide Immediate Access to Low-Barrier Shelter and Temporary Housing for Individuals and Families Experiencing Unsheltered Homelessness- CoC outreach staff use a Housing First and harm-reduction approach to help those living unsheltered access safe accommodation as quickly as possible. Outreach staff, coordinated entry access points, and coordinated entry staff utilize housing problem solving and diversion methods, facilitate entry to transitional housing, low-barrier shelter, when available, and non-congregate shelter (motels) if no bed is available in a congregate facility or if a motel is a more appropriate option for that household. The CoC has worked with its shelter and temporary housing providers to implement low-barrier admission policies and participant expectations that focus primarily on safety and not punitive actions.

The CoC Lead Agency utilizes CARES Act funding to purchase blocks of rooms in motels throughout the geographic area, including booking rooms to be used as staff offices. These motels are viewed as an extension of existing low-barrier shelter and do not require service participation. Every effort is made to temporarily house someone in a motel that is in their community, but clients are given the option to stay in any motel block with availability. Larger families are provided multiple rooms to accommodate multiple children, ages, and genders.

After entering the motel, participants are engaged by shelter staff who are re-assigned to work with those in motels to ensure their basic needs are met. Re-assigned shelter staff purchase and

deliver groceries or prepared meals, clothing, medication, or other emergency supplies needed. All motel clients are entered into coordinated entry, assessed, and prioritized for housing. Once prioritized for housing, clients are referred to a program with an opening and program staff began providing services for that household.

For those who may not be immediately referred to a housing program, shelter staff, including a shelter case manager or outreach staff continue to check in with the client at least weekly and help begin gathering documentation they need to secure housing, including IDs, social security cards, birth certificates, income verification and disability documents.

Prior to the pandemic, the CoC only utilized motels in very limited circumstances. With the need for safety brought on by the pandemic and the availability of funding, the CoC incorporated additional non-congregate shelter options into its range of temporary housing options. A lesson learned was that purchasing blocks of rooms worked better than finding rooms as needed. This made motel managers more accommodating and agreeable to working with the CoC Lead in housing those coming straight from the street.

P-3c. Current Strategy to Provide Immediate Access to Low-Barrier Permanent Housing for Individuals and Families Experiencing Unsheltered Homelessness - The primary goal of the CoC's outreach strategy is to connect those living unsheltered with permanent housing without the household having to enter emergency or non-congregate shelter or transitional housing first. CoC outreach staff use a Housing First and harm-reduction approach. Services are person-centered, trauma-informed, low-barrier and voluntary. As access points into coordinated entry, outreach staff enter clients into the Coordinated Entry System and ensure they are assessed and prioritized for housing and services.

Outreach staff provide for any immediate needs a household may have and begin gathering documentation they need to secure housing, including IDs, social security cards, birth certificates, income verification and disability documents. If a housing program has an immediate opening, outreach staff continue to work with the household since they have a developed rapport and work with the housing program case manager to transition the participant into their own apartment.

Funding under this NOFO would allow the CoC to expand available permanent housing to households experiencing homelessness. The City of Charleston Housing Authority committed 70 HCV-Project-Based Vouchers; 17 vouchers will be paired with a new PSH project, and 53 vouchers will be paired with a new RRH project for a total of 85 new permeant housing units. These projects will utilize a Housing First approach; prioritization for these projects will occur through the CoC's established prioritization process.

The CoC has also been able to secure commitments to pair Stability Vouchers with CoC-funded supportive services. Both the SC State Housing Authority and Beaufort Housing Authority have requested Stability Vouchers and have committed to prioritizing vouchers for homeless households being served by the CoC. The CoC provided letters to both PHAs committing the supportive services if funded under this NOFO.

The CoC's current outreach strategy, assessment and prioritization process help move those experiencing unsheltered homelessness to permanent housing. In 2021, 69% (191 people) had a positive exit from street outreach. Of those, 50% (138 people) exited to a safer location such as emergency shelter, non-congregate shelter, or transitional housing and 19% (53 people) exited outreach to permanent housing.

New practices implemented over the past three years include CoC-wide housing problem-solving and shared housing training; implementation of an assessment tool that considers the unique experiences and vulnerabilities of BIPOC individuals; more robust relationships with PHAs, including two the CoC has not worked with previously, to implement Emergency Housing Vouchers targeted to those with more serious housing barriers; and the use of landlord incentives. Using new practices, the CoC learned that providing as many options as possible for those experiencing homelessness such as Housing Choice and Emergency Housing Vouchers, including project-based vouchers; reunification with family through housing problem solving; promoting shared housing; and the ability to pay landlords incentives to house clients with poor rental histories maximizes all available housing options for those experiencing homelessness.

P-4. Updating the CoC's Strategy to Identify, Shelter and House Individuals Experiencing Unsheltered Homelessness with Data and Performance – The CoC utilizes specific data points and performance measure data to understand how well outreach efforts are working and to determine needed improvements. Data points analyzed include PIT Count numbers; location, number, and demographics (age, family composition, race, gender identity, LGBTQ+, disability status) of those living unsheltered and/or in encampments; and the number enrolled in the CoC outreach project in HMIS. To expand and improve the performance of street outreach, the CoC reviews performance related to length of time in the street outreach project and positive and negative exit destinations from street outreach. The CoC utilizes custom reports disaggregated by race and ethnicity to analyze each of these measures to identify disparities (are people of color are over-represented in a specific geography, spend longer amounts of time on the street, or more likely to exit outreach to a temporary destination).

The CoC uses this information to target specific outreach workers to specific locations and based on the known demographic of those in a particular area and include additional staff as needed to meet the needs of those on the street or in an encampment. This may include an attorney for civil legal matters or help obtaining documentation or medical and mental health professionals or a trusted case manager whom the person has worked with in the past.

The CoC utilizes best practices to ensure outreach efforts are successful, including consistent days/times at specific locations. All CoC providers utilize a Housing First approach and do not impose preconditions on temporary or permanent housing. Outreach staff are trained to utilize a person-centered approach and focus on the client's strengths; outreach staff are trained in cultural competence and to respect the customs, preferences, and norms of those living unsheltered with respect to age, race, gender identity or cultural preferences; outreach staff utilize housing problem-solving techniques; staff receive regular training in trauma-informed care and take a harm reduction approach when providing services. The CoC encourages the

employment of those with lived experience as outreach workers and that the demographics of outreach staff are reflective of those being served.

All street outreach workers document client information in HMIS and all outreach workers are access points for the CoC's Coordinated Entry System. If those living unsheltered agree to engage and accept services, they are assessed and prioritized for housing utilizing the CoC's common assessment tool which was designed to account for the different experiences and vulnerabilities of BIPOC populations. This was done to ensure disparities are not created by the assessment process. The CoC's common assessment tool is available in HMIS and online and can be completed using a tablet or mobile phone which ensures assessment can happen immediately upon someone seeking assistance through any access point.

The CoC currently incorporates partners who do not conduct street outreach or exclusively serve homeless individuals such as food pantries and feeding programs, law enforcement, healthcare providers, school system liaisons and the local child welfare agency. There are two new efforts in the community the CoC is currently involved in. One is the Just Home Initiative. Charleston County is one of four communities selected for participation. The Just Home Initiative is a national program designed to advance community-driven efforts to break the link between housing instability and jail incarceration and address the racially disparate footprint that the criminal justice system has on the community. As a participant in the Just Home Initiative, Charleston County will have access to funding to acquire and develop housing that meets the needs of justice-involved individuals. CoC staff participate on the Steering Committee for this initiative. Second, a large municipality within the CoC has undertaken a new effort to address homelessness in their community. Staff from this initiative has joined CoC Governing Council and CoC committees. Staff participates in street outreach and is working on a plan with the CoC for encampment resolution in their community. At least one of the funded positions through this request will be assigned to this municipality.

The CoC utilizes specific data points and performance measure data to improve and expand access to low-barrier shelter and temporary accommodations for those experiencing unsheltered homelessness. Data points analyzed include previous living situation to ensure those coming from literal homeless situations are the ones accessing shelter or temporary accommodations; annual review of shelter and temporary housing provider's policies and procedures; review of reason for leaving, exit destination and accompanying notes to ensure shelter is not putting barriers in place. All primary shelters and transitional housing providers in the CoC utilize HMIS so this information is available for review. The CoC also utilizes qualitative data from the Lived Expertise Workgroup to gather additional feedback on perceived or real barriers to entering shelter for those experiencing unsheltered homelessness.

To ensure those who need shelter and temporary housing the most have barrier-free access, the CoC reviews the following performance measure data: length of stay in shelter or temporary accommodations; reason for leaving and exit destinations; length of stay for both exits to permanent housing and temporary or unknown/missing destinations; and rate of returns to shelter or temporary housing. The CoC utilizes custom reports disaggregated by race and ethnicity to

analyze these measures to identify disparities (are length of stays longer for people of color, are they more likely to have a negative exit or are they more likely to return to homelessness).

The CoC has worked with providers to ensure shelter and temporary accommodations low-barrier are accessible. This includes low-barrier admission policies (open 24/7, allowed to remain in the building all day, not requiring an ID, not requiring employment or income, not requiring sobriety or treatment plan adherence, no curfew, providing storage for belongings, sheltering self-identified families/partners together); housing-focused sheltering with quick assessment and referral to housing programs with no pre-prerequisites for entry; voluntary participation in supportive services; recruiting and hiring shelter staff with lived expertise; expectations of shelter clients are related only to safety and criminal activity; and no time limit on stay.

To expand options for shelter and temporary accommodations, the CoC will use data to determine gaps including quarterly review of coordinated entry data to determine types of temporary housing, permanent housing or the service needs of those living unsheltered. Data will also be used to help shelter and temporary housing providers determine if a reconfiguration of space is needed to accommodate demographic changes in homeless population or needs of the population and to demonstrate to local municipalities the need for funding to expand temporary accommodations such as non-congregate shelter (motels).

New practices or activities funded through this competition to improve access to low-barrier and temporary housing include seven new outreach positions which will fully cover the CoC's geography. These positions will work as a team, along with three existing outreach positions, coordinated at the CoC level. As the primary entry point to coordinated entry, outreach staff will support those living unsheltered and connect them to safe accommodations (congregate or non-congregate facility, transitional housing, reunification with family, permanent housing) and provide linkages to supportive services including case management, employment supports, primary healthcare, mental health services, and civil legal services. Services will ensure that the focus remains on safety, obtaining permanent housing and supporting the client with additional voluntary services to help them achieve housing stability.

The CoC utilizes specific data points and performance measure data to improve and expand the CoC's ability to rapidly re-house individuals in permanent housing. Data points analyzed by the CoC include prior living situation of permanent housing entries (sheltered location vs. unsheltered location); review of permanent housing providers policies and procedures to ensure they are low-barrier and Housing First; reason for leaving, exit destination and accompanying notes for any negative exits.

Performance measures reviewed include length of time homeless; length of time from project entry to housing; type of project entered (rapid re-housing, permanent supportive housing, or other housing program); exit destination; and zip code of housing placement. The CoC utilizes custom reports disaggregated by race and ethnicity to analyze these measures to identify disparities (is length of time to housing longer for people of color, are people of color more likely to enter rapid re-housing or permanent supportive housing, are people of color more likely to have a negative exit destination or be re-housed in a less desirable location).

Best practices to improve the CoC's ability to rapidly rehouse people include prioritizing people with the longest length of time homeless and with the most serious housing barriers, including those with no income, poor employment prospects, troubled rental histories, and criminal records; utilizing an assessment tool that takes into account the experiences and vulnerabilities of BIPOC populations and; linking participants with established healthcare partners that will help them achieve longer-term stability and well-being. The ensure improvement in its ability to rapidly re-house people, the CoC and its providers provide the core components of rapid re-housing and permanent supportive housing programs which include assistance locating housing; a tailored package of rental assistance; case management; connection to other mainstream services; and linking households to voucher programs for ongoing rental assistance for those that do not need ongoing intensive supports.

Best practices to expand the CoC's ability to rapidly re-house those living unsheltered include expanding housing options through landlord recruitment and engagement; targeting Housing Choice, Emergency Housing and Stability Vouchers to homeless households with greatest need; development of housing affordable to those exiting homelessness; working with PHAs without a homeless preference or move-on strategy to establish one; development of a community-wide risk mitigation fund; and providing landlord incentives.

P-5. Identify and Prioritize Households Experiencing or with Histories of Unsheltered Homelessness –To ensure resources funded under this NOFO will reduce unsheltered homelessness, the CoC selected projects for inclusion in the Collaborative Application that utilize evidence-based practices, fully participate in coordinated entry, and have a history of successfully locating, engaging, and housing those living unsheltered. Priority was given to applicants with experience serving those experiencing chronic homelessness and other underserved populations and those with a demonstrated record of accurately capturing data and reviewing data for racial disparities.

CoC staff, the HMIS System Administrator, and Monitoring Committee will ensure projects adhere to the CoC Plan and to the details set forth in each Project Application. This will be done through implementation monitoring, monthly data review, quarterly review of system performance measures, project participant feedback, coordinated entry data review, and review of disaggregated race/ethnicity data. If areas of concern are identified, CoC staff will work with the organization to provide additional training or assistance in securing technical assistance to ensure the CoC's Plan to address unsheltered homelessness can be carried out.

CoC Written Standards ensure households are screened in for services and do not put undue burden on those seeking assistance by requiring lengthy eligibility or program entry processes. Programs may not screen out participants because they lack income, do not adhere to medical or mental health treatment, do not maintain sobriety, or do not agree to participate in supportive services. Organizations must have partnerships that offer access to healthcare and a variety of housing options that allows the participant to select housing that best meets their needs. Programs are expected to accept referrals made through HMIS and make initial contact with the participant within two days. If an organization does not accept a referral, notice must be made to the CoC in writing. Referral rejections are tracked by CoC staff.

All CoC-funded permanent housing projects are required to utilize and adhere to the CoC's Coordinated Entry Written Standards. The CoC ensures this is done by monthly monitoring of program entries and coordinated entry data. Outreach is coordinated at the community level by the CoC; all outreach staff utilize HMIS and are access points for coordinated entry, ensuring that those living unsheltered are quickly entered into coordinated entry, assessed and prioritized for housing. CES prioritization considers length of time homeless, age, family composition, and those most negatively impacted by contracting infectious disease.

In the CoC, street outreach is used to connect those living unsheltered with housing resources. As access points to coordinated entry, outreach staff's primary goal is to connect those living unsheltered with permanent housing and if an immediate opening is not available, then to connect that participant with shelter or temporary accommodations. Outreach staff help meet the basic needs of those living unsheltered while working to engage them and connect them to housing resources through coordinated entry. Outreach staff also help participants begin gathering disability documentation or other documents needed to secure housing. Outreach staff also connect participants with other supports including medical care or civil legal services.

To ensure those experiencing unsheltered homelessness can quickly access housing, outreach staff assist those living unsheltered in securing identification such as a social security card, ID card or birth certificate by completing and mailing applications, paying fees, and receiving mail at their agency on behalf of the client.

Outreach, shelter/temporary housing, and permanent housing providers use a housing-focused approach when providing services. Housing search is based on the needs and preferences of participants; housing locator and housing-focused case management staff review leases, inspect the property and transport participants to view the property; communicate with the landlord or property manager; and ensure repairs are made.

The CoC Lead employs healthcare navigators to ensure participants are connected to healthcare and other supportive services in the community. Through established partnerships with healthcare providers such as the Medical University of South Carolina, Roper St. Francis Healthcare, Fetter Healthcare Network (FQHC) and the local mental health center, healthcare navigators link participants to the services that promote housing stability. The PATH program is operated by the CoC Lead and the CoC Lead has staff trained in the SOAR process. A CoC partner, the Palmetto Project, conducts outreach at a drop-in center to help homeless individuals sign up for available insurance plans.

P-6. Involving Individuals with Lived Experience of Homelessness in Decision Making – Meaningful Outreach - Outreach teams and shelter staff played a key role in developing the CoC's Lived Expertise Workgroup. Those experiencing homelessness were engaged through street outreach, shelters, and feeding programs. Information was also shared on the CoC website and social media. The CoC centered equity in this process by targeting outreach efforts to engage those who are most affected by homelessness, including BIPOC individuals. The CoC's efforts ensured a cross-section of those with lived experience and those currently experiencing

homelessness and includes youth, LGBTQ+, single men, single women, families, and male and female veterans.

Members of the Lived Expertise Workgroup actively participate in developing, implementing, or revising policies and procedures related to outreach, shelter, coordinated entry, housing programs and supportive services. Workgroup members may also participate in any other CoC committee or workgroup of their choosing and influence and affect decision-making through those committees and workgroups. For this competition, the Lived Expertise Workgroup reviewed the NOFO, discussed eligible activities and made recommendations on the development of housing and service-only programs. The Workgroup indicated the need for increased outreach efforts and hiring of those with lived experience as outreach workers; the CoC's largest request through this competition is for an SSO-Street Outreach Project as prioritized by the Workgroup. CoC staff is currently working to engage a minimum of three members to participate on the CoC Governing Council and at least one member to participate on the Monitoring Committee and Project Review and Selection Committee.

The CoC Lead employs and equitably compensates individuals with lived experience in the delivery of services. The CoC Lead centers equity in its hiring process and job descriptions and encourages those with lived experience to apply. Staff are trained to engage in meaningful ways with those with lived expertise and are trained in cultural competence and understanding the impact of trauma histories. The CoC Lead provides employee assistance supports to make sure that those with lived expertise are supported physically, mentally, and emotionally and accommodates the needs and schedules of those we seek feedback from and supporting them with resources in addition to pay, such as transportation, childcare and meals.

As part of its ongoing efforts to strengthen provider organizations' capacity to better meet the needs of those experiencing homeless, the CoC provides training and technical assistance to CoC providers to encourage them to involve those with lived experience in service delivery, including as paid staff. The CoC has supported organizations by conducting trainings on implicit bias, cultural competence, and trauma-informed care. Technical assistance includes sharing job descriptions; reviewing organizational infrastructure to ensure supports are available for those with lived expertise; sharing ways to gather feedback from those with lived expertise when developing, implementing, and evaluating programs; and guidance on promoting an organizational culture that values the perspectives of those with lived expertise. The CoC also reviews level of involvement from those with lived expertise in service delivery within an organization through its Rating and Ranking process of Project Applications.

To strengthen the role of those with lived expertise in decision-making, policy, and program design, the CoC is committed to providing professional development opportunities for members of the Lived Expertise Workgroup and staff with lived expertise. The CoC Lead will explore the opportunity to engage with the National Coalition for the Homeless' Lived Experience Training Academy once it launches.

P-6.a. Involving Individuals with Lived Experience of Homelessness in Decision Making – Letter of Support from Working Group Comprised of Individuals with Lived Experience – Letter Attached

P-7. Supporting Underserved Communities and Supporting Equitable Community Development - To identify underserved communities experiencing homelessness and characteristics shared within or between populations, the CoC analyzes demographic data through Stella P; analyzes and compares data from the PIT Count, coordinated entry, street outreach and 211; and utilizes the CoC Racial Equity Analysis Tool.

Census data and the Racial Equity Analysis Tool indicate that black people are over-represented in the homeless population in the CoC; they are 26% of the overall population and 50% of the homeless population, compared to white people who are 68% of the overall population and 38% of the homeless population. The CoC Lead Agency applied for and received funding through HUD's new demonstration program, the Eviction Protection Program (EPP) to address upstream prevention work. The CoC Lead's EPP program targets those with previous experiences of homelessness and includes targeted outreach and marketing strategies tailored to communities of color.

The CoC's July 2022 analysis of the data sources listed above and disaggregated race and ethnicity data, indicated no disparities in the rate of service for black people once they enter the homeless system. The following data demonstrates that black households access the homeless service system and are being served at a rate proportional to the rate at which they experience homelessness and experience positive outcomes at a higher rate than white people.

Black people are 50% of the homeless population and 51% of the shelter population compared to white people who are 38% of the homeless population and 34% percent of the sheltered population. Black people are 52% of the chronic homeless population which is slightly higher (2%) than the rate at which they experience homelessness; white people are 47% of the chronic homeless population. Black people are served at a higher rate in both RRH and PSH programs. Black households were 55% of those served in RRH, compared to 34% of white people, and 56% of those served in PSH, compared to 35% of white people. Black households exited to permanent households at a higher rate than white people, 68% and 58%, respectively. Further, black people served by the CoC were homeless an average of 79 days compared to white people who were homeless for an average of 87 days; the average across all households was 81 days.

The CoC credits targeted outreach efforts; engagement efforts with BIPOC-led and BIPOC-serving organizations; project staff who are reflective of those served and who have lived expertise; an equitable assessment tool; regular review and adjustment of coordinated entry and prioritization policies; and continual review of disaggregated race and ethnicity data for mitigating disparities in service and outcome provision.

Through its analysis of PIT and outreach data, the CoC did identify a disparity among those experiencing chronic homelessness. Those experiencing chronic homelessness during the 2022 PIT Count were 22% of the CoC's total homeless population yet accounted for 36% of those experiencing unsheltered homelessness.

Interaction with those experiencing chronic homelessness occurs primarily through street outreach workers, other homeless service providers, including feeding programs, jail staff, police officers, hospital emergency departments, the local mental health center, and free health clinics. Characteristics include those with one or more disabling conditions and long lengths of time homeless. For those experiencing chronic homelessness, 14% experience mental illness; 11% have a substance use disorder and 12% have physical health conditions, although these are likely all under-reported. The CoC is developing a plan to collect more data on those experiencing chronic homelessness, including the racial breakdown of both sheltered and unsheltered chronically homeless individuals. The chronic homeless population in the CoC is primarily male (77%) and older; 62% of the chronic homeless population is 50 or older and one-fourth of the population (26%) is over age 60.

The CoC's strategy to provide outreach, engagement, and housing interventions that serve populations who have not been served at the same rate they are experiencing homelessness includes targeted, culturally responsive outreach; assessment that considers the specific experiences and vulnerabilities of underserved populations; prioritization; removing structural and other barriers; and using those with lived expertise to deliver services through paid employment. In addition to locating and engaging those experiencing chronic homelessness, these strategies will enable the CoC to collect additional data, including an accurate picture of the prevalence of mental illness, substance use disorders and physical disabilities or co-occurrence of these among chronically homeless individuals.

Outreach is coordinated at the community level and tracked in HMIS so that all outreach workers can see locations, dates, times and notes and which outreach staff is working with individuals. Teams are trained to be person centered and use culturally appropriate strategies to engage. Outreach strategies are respectful and responsive. Staff are provided training to ensure that warm handoffs are made to coordinated entry, shelter or temporary accommodations, and housing providers. Staff focus on the individuals' strengths and resources to engage populations experiencing homelessness and to locate housing and supportive services of their choice. Staff receive regular training in trauma-informed care and take a harm reduction approach when providing services. For new outreach positions funded through this Special NOFO, the CoC will recruit those with lived experience who reflect the age, gender, and race of those experiencing chronic homelessness. Using a common assessment tool that considers the specific experiences and vulnerabilities of underserved populations ensures households are prioritized for the most appropriate housing intervention that meets their needs and preferences.

The CoC will assess structural barriers and obstacles that prevent people from accessing available resources, including locations of service providers; dates and times services are available; the need for multi-lingual or other accessible services; documentation and identification requirements; and whether programs have lengthy or burdensome entry requirements that affect the likelihood of someone seeking those services.

The CoC Lead employs individuals with lived experience and provides training and technical assistance to CoC providers to encourage them to involve those with lived experience in delivering services, including outreach, housing location and case management. The CoC

believes that employing and equitably compensating those who have lived experience and who are reflective of the population served will ensure programs are successful in ending homelessness, particularly unsheltered homelessness.